



NACMA Accredited

**Training**

## Management of Grain Marketing & Trading

### Course content

This course will provide participants with:

- A thorough understanding of the Australian grain supply chain
- How Australia's grain price are determined and the importance of the components of price being futures, foreign exchange and basis
- Tools to manage price
- Counterparty risk
- Relationship between managing price and NACMA contracts/trade rules.

### Who should attend

This course is designed of those who require a greater understanding of the background to the trading of grain. Ideal for junior traders / trader's assistants / back office staff.

**Length** - Two days

### Material supplied

- Extensive written reference material
- Morning & afternoon tea
- Lunch

### Recognition of Prior Learning

Current industry personnel who wish to satisfy the assessment for any of the subjects leading to the Professional Certificate are able to sit for the assessment without attending the workshops.

### Recognition of other courses

If you have completed training of a similar nature to any of the NACMA core subjects you may be able to obtain credit for the course if you wish to attain the Professional Certificate in Grain Marketing. Please contact NACMA for further information.

### Assessment

Assessment is offered on all core subjects and is designed to replicate workplace conditions. There will be a mix of assignments and practical assessments that are designed to test a candidate's ability to conduct the activities in a work

environment. All assessments will be open book. The cost for assessment is \$150 per subject.

### Cancellation Policy

NACMA will only conduct courses if minimum numbers are obtained. Therefore, refunds will only be granted where the cancellation occurs at least 14 days prior to the event.

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## Professional Certificate in Grain Marketing

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NACMA offers the Professional Certificate in Grain marketing after completion of the core subjects of:

1. NACMA Grain Standards
2. NACMA Trade Rules, Contracts & Dispute Resolution
3. Management of Grain Marketing & Trading

All courses have been developed to competency standards recognised by the Australian National Training Information Service.

### NACMA Trade Rules, Contracts & Dispute Resolution

This popular course is now offered in a one day format for experienced grain industry participants and two days for newer industry participants such as graduates, traders assistants or back office staff who wish to gain a better perspective of the total trading picture.

### NACMA Grain Standards

This course provides participants with practical hands-on training in the application of relevant Receiving Standards and to adequately skill staff in the grain classification and receiving process.